



Liftout Overview

Liftout Capital is a Denver, Colorado based private investment holding company. We have decades of experience creating value in the lower middle market and seek to partner with founder-owned service-oriented businesses with \$1-10 million of EBITDA. As significant investors in each of our partner companies, we differentiate ourselves by having a profound level of alignment with our portfolio companies.

Investment Criteria

Company Size:	\$1-\$10 million of EBITDA
Transaction Type:	Control Recapitalizations
Geography:	North America
Target Industries	Industrial and Business Services

Industry Focus Areas

Industrial Services:

- Utility Services
- Testing, Inspection, Certification, & Compliance
- Facility Services
- Engineering & Construction
- Water & Wastewater
- Residential Services
- Transportation & Logistics

Business Services:

- Human Capital Management
- Legal Services
- Education & Training
- Business Process & Outsourcing
- Specialty Consulting
- Compliance/ Risk Management
- Information Services



Core Values



Golden Rule

Acting with empathy and integrity; always being forthright and transparent



Alignment

Forming meaningful relationships with both portfolio companies and investors – true partners



Legacy

We understand the effort required to build market leading companies and work to preserve founders' legacies



Grit

Relentlessly finding solutions to problems and fostering value creation



Camaraderie

Life is short, we make a point to have fun and celebrate victories big and small



Relentless

We are steadfast and devoted to achieving our goals and objectives

Select Investment Experience*

AUC Group

Wastewater treatment plant design, manufacturing, installation, and specialty finance company

RailPros

Outsourced safety services and engineering services dedicated to the rail industry

PeakPower

Power engineering firm with deep expertise in transmission & distribution

Ocean Tomo

Litigation support and expert witness testimony services with expertise in intellectual property

Ely & Associates

Engineering and hydraulic frac well optimization services

Midstate Energy

Provider of comprehensive energy efficiency solutions

* Represents select investment experience while Mr. Wolf and Mr. Sutton were with Bow River Capital. Investment experience is for illustrative purposes only.

Liftout Next Gen Strategy

In addition to our core investment strategy, Liftout seeks to identify and back the next generation of private equity talent. We seek to partner with VP level talent who have originated and executed successful transactions and have a longer-term intention of forming their own firms. Liftout will serve as a “bridge to raising a fund” by helping these individuals leave their existing PE firms and close deals on their own. We will help them win deals with our experience, invest personally, procure financing, and add value without meddling in their deals. For more information, please email info@liftoutcapital.com

Contact Information

Eric Wolf

ewolf@liftoutcapital.com
303.669.2383

Bo Sutton

bsutton@liftoutcapital.com
719.213.8617

www.liftoutcapital.com